



Vallourec Group

#3

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A journey to increased performance

Editorial

It's been two years since VAM Drilling was created, two years during which the market environment has seen new challenges for all participants. Our original ambition was to offer you a full range of High Performance products on a worldwide basis built on the experience and knowledge of our "foundation companies": Vallourec, Mannesmann, OMSCO and SMFI. The success of our premium connections, VAM Express[™] and VAM EIS[®], our proprietary steel grades and our performance drilling systems such as Hydroclean[™], landing strings and workover risers applications are evidence of you welcoming VAM Drilling into your operations. Thank you for your confidence!

Managing the merger of companies is always an exciting challenge, especially during the difficult transition period when members have to learn new working patterns and revise old habits. Frustrating as this may be, it is an inevitable and necessary step to full integration. In 2007, this integration, coupled with an exceptionally high demand, meant that we did not provide the level of service that we expect and you deserve. While I deeply regret this,

I am encouraged by our commitment to identifying the obstructions and demonstrating that we are addressing them.

Today our ambition is not only to offer High Performance products but also High Performance service. At VAM Drilling we believe service starts with listening carefully to all our valued customers and delivering performance beyond their expectations. To achieve this we are expanding our Marketing & Sales team to better service your local outlets. We are extending our service and repair capability at a record pace to keep up with your global growth. And finally, our manufacturing plants have implemented heavy capital expenditures to offer you greater quantities with shorter, more reliable lead times. You will also see in this newsletter that we already provide a new user-friendly website, a comprehensive catalog, and an innovative I-Box for field inspection of VAM Express. More will come soon! We appreciate your trust and support as we progress in our journey to increased performance!

Nicolas de Coignac
Managing Director

From Anaheim...

... to Al-Khobar

Corporate

- The SPE Annual Technical Conference and Exhibition took place in Anaheim, California from Nov 11th to the 14th where VAM Drilling shared a booth with VAM USA and V & M Star. We used this opportunity to introduce the VAM Drilling product range and organization to the thousands of industry delegates attending.



- On December 1st and 2nd, the Saudi Aramco Drilling Symposium was held in Al-Khobar in the Kingdom of Saudi Arabia. William Gamisans of the Marketing and Technical Support Group presented a technical paper on Hydroclean which was based on a successful case study written with Hapiztuddin Mangor of Talisman Energy and Raymond Elder from COR (Certified Oilfield Rental). VAM Drilling also used this opportunity to display our most recent connection development, VAM Express[™].



Website launching

- Since the official launch at the beginning of October 2007, it has been possible to enjoy our new website and to find comprehensive information on our company, products and service. Please visit us at www.vamdrilling.com and let us know if you have any suggestions for improvement.



Catalog release

- Our new product catalog has now been released and offers our customers the opportunity to have detailed information and technical data immediately at hand. If you would like a copy please contact your local VAM Drilling office or representative.

